# PRICING

#### & HOWIT WORKS

It is extremely hard to give generallised pricing for floristry. The price of flowers varies massively in each stem type and so the only way to get exact pricing is to build a bespoke quote around you and your day (Quote Information on Pg. 15 & 16.)

ur 2024 minimum spend for florals is £1,000. It's incredibly difficult for you to figure out what your money can get you, of course it is! You have likely never done this before. So for ease we have included example quotes and images from weddings to give you an idea of cost. As well as example quotes, we have also listed starting from pricing for as many items as we can think of. This should help you with your planning and what your budget can get you.



#### PRICE GUIDE:

Bridal Bouquets

Starting from £145

Bridesmaids Bouquets

Luxury Mini Versions from £90 Budget Options available from £70

Flower Girls

Mini Bouquets from £55 Wands from £22

Hair Flowers

Wired Stems from £6

Budget & Foliage Circlets from £45

Floral Circlets from £80

Buttonholes

Floral Clusters from £12
Foliage and Rustic options from £9
Ladies Corsages from £13
Wrist Corsages from £16
Page Boys from £8

Fireplace

Fireplace Arrangements from £90 per foot

Ceremony flowers

Fresh Petal Florals from £20 per 10 guests

Pew Ends from £25

Archways

Small Clusters available from £140 each

Large Floral Archways starting from £1000 upwards

Long & Low Arrangements

from £65 per foot

Foliage Garlands

from £28 per foot

Bud Vases, Tealight flowers & Small Votives

from £15

Hanging Florals

from £200

Tall Flower Bombs from £170

Wreath Bases from £55

Urns from £55

Vases & Votives from £40

Bud Vases, Tealight flowers & Small Votives from £15

Cake Flowers

From £16 per cluster

EXAMPLE QUOTE
NO.1

T O T A L S P E N D: £ 3,500 - £ 5,000
S E A S O N: S P R I N G / S U M M E R

STYLE: CLASSIC WITH A TWIST | WHIMSICAL | TUSCAN







Brides Bouquet - Loose & Unstructed Handtie

Unit Price: £155 ex VAT

Bridesmaids Bouquets - Mini Versions (x4)

Unit Price: £80 ex VAT

Groom Buttonhole: Lisianthus, Bleached Ruscus, Bunny Tails & Pampas - Tied in Twine

Unit Price: £13 ex VAT

Additional Buttonholes: Lisianthus, Regular Ruscus, Bunny Tails - Tied in Twine (x9)

5 Groomsmen

1 Groomsmaid

2 Dads

1 Grandad

Unit Price: £13 ex VAT

Corsages on Magnets - White Roses & Bleached Ruscus (x4)

2 Mums

2 Grandmas

Unit Price: £13 ex VAT

Page Boy Buttonhole | On Magnet (x1)

Unit Price: £13 ex VAT









Fireplace Arrangement - 9ft, large & wild

Price per foot: £100 ex VAT

Weathered Cylinder Vases around Floor of fireplace & Pillar Candles (x26)

Unit Price: £5 ex VAT

Pespex Pedestals for additional Height at base of Fireplace for candles to be placed onto (x3)

Unit Price: £15 ex VAT

Loose Foliages around Base of candles at fireplace

Unit Price: £140 ex VAT

Down Aisle - Hurricane Lanterns in Clusters

Black Hurricane Lanterns Small (x8)

Unit Price: £5 ex VAT

Black Hurricane Lanterns Medium (x8)

Unit Price: £10 ex VAT

Black Hurriance Lanterns Large (x8)

Unit Price: £15 ex VAT

Pillar Candles for Black Hurricane Lanterns (x8)

Unit Price: £6 ex VAT

Clusters of Foliages for around Black Hurricane Lanterns (x8)

Unit Price: £35 ex VAT

Registrars Table

Foliages of Eucalyptus, Ruscus & Olive Leaf, Bleached Ruscus & Pampas Grass - Wild and Natural Garland (18ft - priced per ft)

Price per foot: £38 ex VAT

Cylinder Vases with Pillar Candles on Registrars Table (40 + 30cm) (x8)

Unit Price: £6 ex VAT

Welcome Sign Florals (x1)

Unit Price: £60 ex VAT

# Top Table

\*Garland moved from registrars table to top table after ceremony\*

\*Floor Arrangement & Lanterns from Chapel to be moved to infront Top Table\*

Gold Trim Glass Tealights (x10)

Unit Price: £1.75 ex VAT

Gold Candlestick Holders (x8)

Unit Price: £3 ex VAT

Handdipped Candlesticks in Grey & White

Unit Price: £6 ex VAT

Guest Tables - x8 Tables

\*Lanterns & Foliage from Ceremony moved to guest tables\*

1 Cluster Per Table: x1 Small x1 Medium x1 Large

Gold Candlesticks x3 per table

Unit Price: £3 ex VAT

Handdipped Candlesticks in Grey & White

Unit Price: £6 ex VAT

Gold Trim Glass Tealights x5 per table with Wax Tealights

Unit Price: £1.75 ex VAT

Dove Grey Chiffon Runners x1 per Guest Table

Unit Price: £5 ex VAT

Bronze Frames One - Eight, Table Numbers in White Chalk with Foliages (x8)

Unit Price: £8 ex VAT

Glass Charger Plates with Scalloped Edge (x80)

Unit Price: £2.50 ex VAT

Delivery & Set Up
Price: £280 ex VAT
Collection

Price: £80 ex VAT









# TABLES

# & THE COSTS

entrepieces can be one of the most expensive aspects of your quote. We have therefore put as many types of centrepiece into this document, with overall costs to give you a greater idea of how much these might cost. More tables equals more costs, so it's always a great idea to use your centrepieces in more ways than one. For example, you can use them for additional styling in your ceremony space first if you can, or use your bridesmaids bouquets as part of the centrepieces after the ceremony. Little hints and tricks like these can make your money go much further!

t's also worth noting, that not all of your tables have to be exactly the same. It's nice to mix it up! As long as everything is the same style, this works beautifully and again can be another way of making your money go further. For example, tall floral centrepices are one of the most expensive centrepieces you can have so dressing x12 tables with this can really add up. A cost saving way, would be to have x2 tables with the tall flowers on and have the other x10 tables with something smaller & more budget friendly. This way you still create the ambiance & wow factor, but for a small proportion of the price!



Cylinder Vases
Unit Price Range: £5-£12 ex VAT
Pillar Candle
Unit Price: £5 ex VAT
Loose Foliage Runner
Unit Price: £180 ex VAT
Glass Tealights
Unit Price: £1.70



#### OVERALL COST:

Gold Candlestick Holders
Unit Price: £3 ex VAT
Handdipped Candlesticks
Unit Price: £6 ex VAT
Floral Base
Unit Price: £112 ex VAT



#### OVERALL COST:

Gold Pedestal
Unit Price: £10 ex VAT
Flower Bomb
Unit Price: £240 ex VAT
Gold Tealights
Unit Price: £1.75 ex VAT



#### OVERALL COST:

Dusky Pink Chiffon Runner
Unit Price: £5 ex VAT
Mercury Tealights
Unit Price: £1.75 ex VAT
Wired Fairy Lights
Unit Price: £5 ex VAT
White Pumpkin & Florals
Unit Price: £188 ex VAT



Terrarium

Unit Price: £10 ex VAT

Pillar Candle

Unit Price: £5 ex VAT

Glass Beaded Charger Plate

Unit Price: £2.50 ex VAT

Floral Wreath Base

Unit Price: £126.50 ex VAT



#### OVERALL COST:

Urn

Unit Price: £5 ex VAT

Floral Arrangement

Unit Price: £153 ex VAT



#### OVERALL COST:

Glass Vase

Unit Price: £5 ex VAT

Flowers for Vase

- Bridesmaids Bouquet repurposed after ceremony

Glass Beaded Charger Plate

Unit Price: £2.50 ex VAT

Wooden Slice

Unit Price: £5 ex VAT

Sky Blue Chiffon Runner

Unit Price: £5 ex VAT

Candyfloss Napkins

Unit Price: £1.75 ex VAT



Hurricane Lanterns
Unit Price Range: £5-£15 ex VAT
Pillar Candle
Unit Price: £5 ex VAT
Loose Foliages
Unit Price: £35 ex VAT
White Chiffon Drops
Unit Price: £3.50 ex VAT



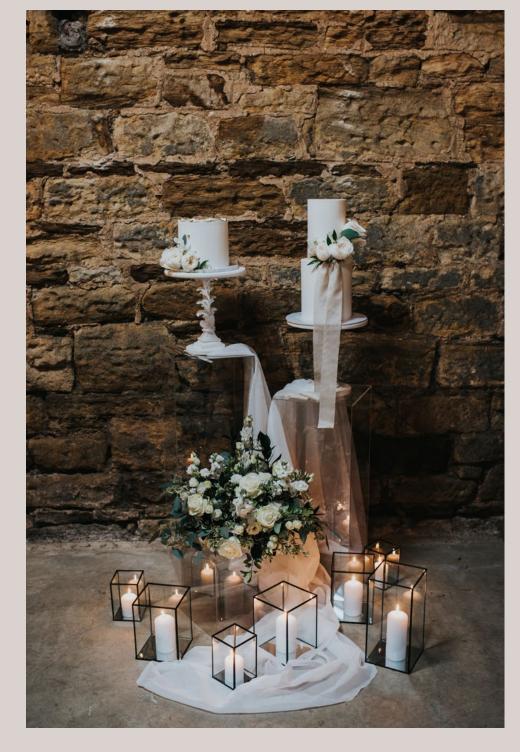
#### OVERALL COST:

Gold Hoops
Unit Price: £10
Flowers for base hoop
Unit Price: £85 ex VAT
White Chiffon Drops
Unit Price: £3.50 ex VAT



#### OVERALL COST:

Archway
Unit Price: £2485 ex VAT



#### OVERALL COST:

Cake Flowers

Unit Price: £16 ex VAT

Perspex Pedestals

Unit Price: £30 ex VAT

White Chiffon

Unit Price: £5 ex VAT

Hurricane Lanterns

Unit Price Range: £5-£15 ex VAT

Pillar Candle

Unit Price: £5 ex VAT

Floral Base Cluster

Unit Price: £50 ex VAT





Terrarium

Unit Price: £10 ex VAT

Pillar Candle

Unit Price: £5 ex VAT

Bronze Tealights

Unit Price: £1.75 ex VAT

Loose Foliages in Terrarium

Unit Price: £5 ex VAT

Brass Frames with Table Numbers & Foliage

Unit Price: £8 ex VAT
Rosemary Napkin Details

Unit Price: £0.75 ex VAT



#### OVERALL COST:

Gold Pedestal

Unit Price: £15 ex VAT

Flower Bomb (Top of Pedestal)

Unit Price: £340 ex VAT

Cream Linen Runner

Unit Price: £10 ex VAT

Gold Tealights

Unit Price from: £1.50 ex VAT

Gold Scallop Edge Charger Plate

Unit Price from: £2.50 ex VAT



#### OVERALL COST:

Glass Vase

Unit Price: £15 ex VAT

Flower Bomb (Top of Pedestal)

Unit Price: £285 ex VAT

Candyfloss Napkins

Unit Price: £1.75 ex VAT

Silver Tealights

Unit Price: £1.75 ex VAT

Candyfloss Napkins

Unit Price: £1.75 ex VAT

EXAMPLE QUOTE
NO.2

PRICE RANGE: £6,000 - £8,000

SEASON: SUMMER

STYLE: FRESH | PASTELS | SOMETHING BLUE



Silver Pedestals

Unit Price: £15 ex VAT

Flower Bombs (Top of Pedestal)

Unit Price: £280 ex VAT

Flower Bombs (Bottom of Pedestal)

Unit Price: £100 ex VAT

Dusky Blue Chiffon Runner

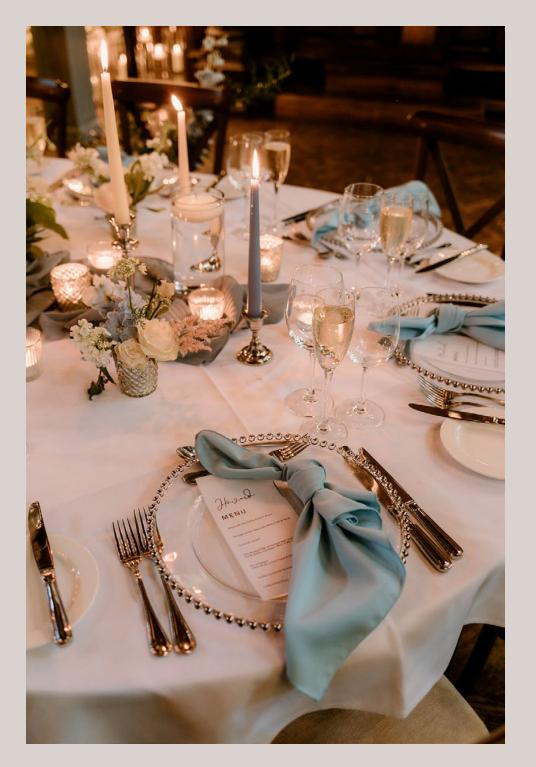
Unit Price: £5 ex VAT

Cylinder Vase

Unit Price from: £5 ex VAT

Pillar Candle

Unit Price: £6 ex VAT



Silver Tealights
Unit Price: £1.75 ex VAT
Tealight Flowers
Unit Price: £15 ex VAT
Silver Candlestick Holder
Unit Price: £3 ex VAT
Silver Candlesticks
Unit Price: £6 ex VAT
Sky Blue Napkins
Unit Price: £1.75 ex VAT
Glass Beaded Charger Plate
Unit Price: £2.50 ex VAT



Bridal Bouquet Unit Price: £185 ex VAT



Railing Florals: Unit Price: £1470 ex VAT

# BERING

# & HOWIT WORKS

ou can reserve your date with us for £250. This is a great option if you are unsure where to start for a quote, or you'd like to secure the date immediately whilst waiting to get your getting a quote. This £250 counts towards your first payment, and again is a non-refundable payment that is redeemable against your wedding date.

Paying £250 does not secure any items from our hire directory and only guarantees £1000 worth of wedding flowers (our minimum spend). To guarantee a larger amount of floristry and to secure hire items for your date, we strongly recommend requesting a quote and the 50% payment. Due to anticipated demand, we would reccomend securing your date & then requesting a quote. This will ensure you are booked in the dairy whilst you wait for your quote. Quotes will be issued in a first come first served basis.